



**TM GE Automation Systems LLC**  
 Office: 1325 Electric Road, Suite 200, Roanoke, VA 24018 USA  
 Mailing Address: 2060 Cook Drive, Salem, VA 24153 USA

**Job # EE310**

<b>Job Title:</b> Senior Application Engineer – Oil and Gas	<b>Location:</b> Houston, Texas
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**Business Unit/Department:**  
North American Sales

**Job Responsibilities:**

You will be a subject matter expert providing internal and external consulting for large electric motor and drives systems in the Oil and Gas Industry.

- Provide consulting and technical direction in the development activities during each phase of project qualification and bidding phases to ensure client requirements are met and TMEIC GE offerings are qualified
- Lead technical presentations and discussions with customer’s evaluators and implementers
- Improve engineering productivity and system quality throughout the specification and development of proposal standards, engineering design standards and engineering tools
- Assess customer or OEM non-standard requirements and validate final solution with engineering prior to presentation to clients
- Track competitors’ offering and assess client situations and propose each client a family of competitive options applicable to the client's individual needs
- Generate or approve required performance guarantees for project contractual documents.
- Provide consulting and quality analysis of the product development activities during each phase of development to ensure integrity of design and relevance to industry requirements
- Provide internal training and coaching to sales and engineering team members in specific area of expertise.
- Track competitive environment to identify new products and technology and provide comparative analysis to the commercial and R&D teams at TMEIC GE
- Create and lead the internal review of our industry offering to identify product gaps and solicit feedback from peers, clients, users and consultants within the Oil and Gas industry

**Minimum Requirements:**

- BS degree in engineering. Prefer MS in electrical or mechanical engineering
- Minimum 10 years experience in electrical or mechanical engineering in Medium Voltage Drives and Motor systems
- Minimum 5 years experience in Application Engineering of electric motor and drive systems
- Capable of effectively communicating knowledge to others
- Demonstrated ability to lead technical discussions during various stages of project development
- Demonstrated organizational skills, including time management, good file and record organization and report writing
- Computer skills and ability to work with business programs

**Direct Link to online application:** <http://www.tmge.com/hr/app.php>

In order to be considered for a job opening, all applicants must complete an on-line job application, in full, for each job opening. A resume can be attached to the on-line application, but is NOT considered a substitute for the information in the application. Applications are not accepted for positions not posted. Current Job Listings, along with our application, can be found on our website at [www.tmge.com](http://www.tmge.com) - click on Career Opportunities. Please, no telephone calls.

We are an Equal Employment Opportunity Employer & Affirmative Action Employer